

a toll on both the corporate level and the national payments level. This accounts for the manifest interest in new modes of trade financing. The European Economic Community (EEC) is now discussing unified guidelines on export credit to the Comecon and the Third World, after France agreed that trans-national measures in this

area are possible. More broadly, the ongoing discussion of an EEC gold-based system for payments among members, and of transfer ruble credit mechanisms and of "joint ventures" with Arab and Comecon investors, reflects an attempt to remove the present ceilings on expanded trade.

Major Trade Agreements Feb. 1 — March 4

The last month has seen a continuation of the pattern of state-to-state deals and related large-scale agreements by which Europe and the Third World are seeking to break out of the cycle of collapsing world trade. Below is a listing of the major deals since Feb. 1, compiled from international press reports.

- | <i>DATE</i> | <i>DEAL</i> |
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| <i>Feb. 2:</i> | VFW-Fokker of West Germany signs \$1 billion deal to build an assembly plant in Rumania for production of 100 VFW-624 Transport planes over 10 years. |
| | W. German Economics Minister signs agreement with Saudi Arabia on steel, petrochemicals and desalination plants. |
| | W. Germany signs \$625 mil. deal with Turkey and Indonesia for sale of submarines, missiles, and tanks. First government credit guarantee to non-NATO member for arms. |
| | Sudan signs export agreement with South Korea to swap cotton and other raw goods for textiles and synthetic fibers, electronics. Canada agrees to make \$100 million 50-year interest-free loan to finance agriculture projects. |
| | Saudi Arabia signs \$70 million contract with Italian Siderexport trading company to supply wide-diameter steel piping to Saudis' Petromin. |
| <i>Feb. 6:</i> | European Economic Community science and Technology delegation signs protocol on collaboration for development of "new energy sources." |
| <i>Feb. 10:</i> | KWU of West Germany and Nuclear Fuels Development Corp. of Japan have signed an agreement for development of a new boiling water reactor. |
| | Italy signs industrial cooperation deal with Morocco for \$2 billion involving IRI and Fiat. |
| | West German Salzgitter steel will build a polyvinyl-chloride plant in Libya for \$500 million. |
| <i>Feb. 16:</i> | Italian engineering group, SIR, signs deal with Libya to build 5 refrigeration plants for 20 million lira. |

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| | India announces participation in Vietnam reconstruction program with aid in agricultural technology. |
| | Iran NIOC purchases 25 percent share of Krupp foundaries of W. Germany with 4.5 million tons of oil to be marketed through Belgian Petrofina. |
| | Saudi Arabia signs \$800 million contract with Dow Chemical Co. (U.S.) to build first stage of Saudi chemical complex. |
| <i>Feb. 20:</i> | India signs multimillion dollar deal to build steel plants in Libya, Algeria and Kuwait. |
| <i>Feb. 24:</i> | Indian Atomic Energy Commission signs energy cooperation pact with Iran to involve exchange of nuclear energy information and joint development of peaceful nuclear energy. |
| | Saudi Arabia signs deal with Pakistan for \$50 million electrification and power plants. |
| | Italian gas consortium headed by Gerghini signs \$300 million contract to supply utilities installation for technological university at Riyadh. |
| | Iran signs \$425 million barter deal with Italy for sale of 50 "chinook" helicopters from Agusta-Efim in exchange for 5 million tons Iranian crude during 1977-78. |
| <i>Feb. 25:</i> | Saudi Arabia signs \$60 million contract to build 50 megawatt gas turbine plant and high tension transmission lines with Saudi indications of more in the works as part of Saudi \$142 billion development plan. |
| <i>Feb. 27:</i> | Iran signs L 100 million barter deal with GEC of Britain of oil for first stage of railway project in Iran. |
| <i>March 1:</i> | French DFP and Abu Dhabi sign 50-50 deal to develop oil fields in Abu Dhabi. |
| | Cuba and Britain sign agreements for zinc and copper mining. |
| <i>March 4:</i> | Turkish Motor Co., Tumosan, signs contract with Swedish Volvo Co. for plant near Anatolia with 8,000 diesel engine per year capacity. |